

MINUTES OF THE VENDOR MEET ORGANIZED ON 24/09/2020 AT MCL HQBY MM
DEPARTMENT THROUGH VIDEO CONFERENCING.

Ref: MCL/SBP/MMD/20-21/Vendor Meet/ 796

Dt.20.10.2020.

At the outset, GM (MM/HOD) welcomed all the representatives of suppliers (vendors), D (T/OP), HODs and executives of various departments of MCL viz. Systems, Finance, Excavation, S&R, E&T and MM etc.

The meeting started with permission of D (T/OP). All the vendors present during the meeting through Video Conferencing were requested to share their experiences, problems faced in business dealings and complaints, if any with MCL. Suggestions were also invited for improvement and streamlining working relationship with MCL.

Many issues were discussed by the representatives of Vendors during the meeting. The issues discussed are noted below along with the action taken against them:-

1.) Requirement of approval to waive-off Liquidated Damages in time of COVID-19.

Vendors were informed that MCL has been waving – off LD under Force Majeure conditions. They were further assured that their interest will be taken care of and LD will not be deducted wherever the reasons causing delay are genuine and unavoidable.

2.) Problem faced in addition of items on GeM.

Vendors were enlightened about the GeM Help-Desk where they can get full support and training regarding the issues faced on GeM.

3.) No information on Payment Status.

Some vendors requested for providing online status of their bills. GM(Systems) informed that this facility is already available and could be accessed through MCL website. However, efforts are being made to make the bill-tracking system as much informative as possible.

4.) GST not to be considered while calculation of EMD & PBG amounts and maximum EMD amount value may be reduced to Rs. 10 lakhs.

The vendors were informed that EMD and PBG amounts are being calculated as per the provision of the manual. Participating vendors were informed that this issue is under active consideration of CIL and on receipt of amendment from CIL, the same shall be incorporated in future NIT's.

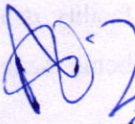
Apart from these issues, a few suggestions were also received which are as follows:-

- 1.) Omnibus Guarantee may be taken – All the OEM's and vendors having regular business with MCL requested that they should be allowed to submit Omnibus Bank Guarantee, which will obviate the necessity to provide separate BG towards SD and PBG in each contract.
- 2.) During the transition from Coal-Net to SAP, a module may be incorporated through which on generation of payment advice, they may be directly sent to the concerned vendor.
- 3.) M/s Tata Hitachi raised the issue of price fall clause in respect of spares and consumables emphasizing that they are having depot agreements with different subsidiaries of Coal India Ltd. At the same time, they are offering spares along with HEMMs /Equipment. Since, in all tenders of HEMM procurements Reverse Auction is being conducted, it results in reduction of prices of spares, even lower than the Depot Agreement prices. Hence, they have requested that the prices of these spares procured along with HEMMs should not attract imposition of price-fall clause.
- 4.) There was one more suggestion from M/s Tata Hitachi that the prevailing clause of NIT for authorization to their Authorized Distributors needs immediate review and the existing format of undertaking to be given by the Principal is very much restricting and is not as per the present system being followed by Principals. They informed that they are supplying spares through their dedicated Sales and Service Network of Authorized Distributors in all subsidiaries of CIL but in places where they don't have and dealers available, they are supplying spares directly. Also, in contracts related to supply of spares along with equipment, they are supplying them directly. Therefore they are unable to provide the undertaking in the format required in NIT's. This was also repeated by M/s. Kirloskar Brothers Ltd.

It was opined that these suggestions may be taken up with competent authorities at CIL for compliance, if found feasible.

Meeting ended with vote of thanks.

List of participants who attended the meeting is enclosed at Annexure – A.


20/10/2020
GM (MM/HOD)
D. K. W.

Copy to:-

GM (F)/GM (ExcV)/GM (E&M)/GM (Systems)/GM (S&R)/GM (E&T), MCL HQ.

Copy for kind information to:-

1. D (T)/OP, MCL.
2. TS to CMD, MCL.
3. GM (MM) CIL; Kolkata.